## Qualitative indicator variables -

An indicator variable is a distinguishing between qualitative categories.
The easiest way creating an indicator variable is to

1) choose the category to be singled out
2) In a separate column of the $X$ matrix, put a 1 wherever the chosen category is correct put a 0 otherwise
3) This could be repeated once for each category of the qualitative variable

We have also seen the value 1 used as the first column in an X matrix to fit the mean. This is one use of an indicator variable, but they can be used to fit other means.

Take for example the data set
Category Value
A 3
A 4
A 5
B 2
B 3
B 4
C 5
C 6
C 7
There are three groups here, with means of 4, 3 and 6 respectively. Suppose we wish to distinguish between these in an X matrix.
$\mathrm{X}=\left[\begin{array}{cccc}1 & 1 & 0 & 0 \\ 1 & 1 & 0 & 0 \\ 1 & 1 & 0 & 0 \\ 1 & 0 & 1 & 0 \\ 1 & 0 & 1 & 0 \\ 1 & 0 & 1 & 0 \\ 1 & 0 & 0 & 1\end{array}\right] \quad X^{\prime} \mathrm{X}=\left[\begin{array}{llll}9 & 3 & 3 & 3 \\ 3 & 3 & 0 & 0 \\ 3 & 0 & 3 & 0 \\ 3 & 0 & 0 & 3\end{array}\right]$
, but this matrix is singular, 4 cols for 3 groups

There are 3 groups, so we can use 2 degrees of freedom after the mean, 3 all together. How about the following options?
SAS drop last Drop $1^{\text {st }}$ Means
$\mathrm{X}=\left[\begin{array}{lll}1 & 1 & 0 \\ 1 & 1 & 0 \\ 1 & 1 & 0 \\ 1 & 0 & 1 \\ 1 & 0 & 1 \\ 1 & 0 & 1 \\ 1 & 0 & 0 \\ 1 & 0 & 0 \\ 1 & 0 & 0\end{array}\right] \quad \mathrm{X}=\left[\begin{array}{lll}1 & 0 & 0 \\ 1 & 0 & 0 \\ 1 & 0 & 0 \\ 0 & 1 & 0 \\ 0 & 1 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 1 \\ 0 & 0 & 1 \\ 0 & 0 & 1\end{array}\right] \quad \mathrm{X}=\left[\begin{array}{ccc}1 & 1 & 0 \\ 1 & 1 & 0 \\ 1 & 1 & 0 \\ 1 & -1 & 1 \\ 1 & -1 & 1 \\ 1 & -1 & 1 \\ 1 & 0 & -1 \\ 1 & 0 & -1 \\ 1 & 0 & -1\end{array}\right] \quad \mathrm{X}=\left[\begin{array}{ccc}\end{array}\right]\left[\begin{array}{ccc}1 & -1 & 1 \\ 1 & -1 & 1 \\ 1 & -1 & 1 \\ 1 & 0 & -2 \\ 1 & 0 & -2 \\ 1 & 0 & -2 \\ 1 & 1 & 1 \\ 1 & 1 & 1 \\ 1 & 1 & 1\end{array}\right]$

So how do these means fit in with regression?
In regression we have quantitative variables as well as the qualitative.

Without the quantitative variable, the indicator variables fit means, which are level adjustments.
with the quantitative variable, the indicator variables fit intercepts, which are also level adjustments.

SLR: $\quad \mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\epsilon_{i}$
Multiple regression with indicator variable

$$
\mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\beta_{2} \mathrm{X}_{i 2}+\epsilon_{i}
$$

where $\mathrm{X}_{i 2}$ is an indicator variable
When $X_{i 2}=0$, then

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} 0+\epsilon_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\epsilon_{i}
$$

which is the SLR
When $\mathrm{X}_{i 2}=1$, then

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} 1+\epsilon_{i}
$$

where both $\beta_{0}$ and $\beta_{2}$ are constants, so let $\beta_{0}^{\prime}=\beta_{0}+\beta_{1}$

$$
\mathbf{Y}_{i}=\left(\beta_{0}+\beta_{1}\right)+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} 1+\epsilon_{i}=\beta_{0}^{\prime}+\beta_{1} \mathbf{X}_{i 1}+\epsilon_{i}
$$

which is another SLR with a different intercept


Note that there is only 1 value for the slope, so both lines have the same slope and are parallel

The effect of interactions with the indicator variable.
SLR: $\quad \mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\epsilon_{i}$
Multiple regression with the added indicator variable

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} \mathbf{X}_{i 2}+\epsilon_{i}
$$

Multiple regression with an indicator variable and interaction term

$$
\mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} \mathrm{X}_{i 2}+\beta_{3} \mathrm{X}_{i 1} * \mathrm{X}_{i 2}+\epsilon_{i}
$$

When $X_{i 2}=0$, then

$$
\begin{aligned}
& \mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} * 0+\beta_{3} \mathbf{X}_{i 1} * 0+\epsilon_{i} \\
& \mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\epsilon_{i}
\end{aligned}
$$

$$
\text { When } \mathbf{X}_{i \mathbf{2}}=\mathbf{1} \text {, then } \quad \begin{aligned}
& \mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\beta_{2} * 1+\beta_{3} \mathrm{X}_{i 1} * 1+\epsilon_{i} \\
& \mathrm{Y}_{i}=\left(\beta_{0}+\beta_{2}\right)+\left(\beta_{1}+\beta_{3}\right) \mathrm{X}_{i 1}+\epsilon_{i} \\
& \mathrm{Y}_{i}=\beta_{0}^{\prime}+\beta_{1}^{\prime} \mathrm{X}_{i 1}+\epsilon_{i}
\end{aligned}
$$

NOTE that both the intercept and the slope are different (though not necessarily significantly so). This essentially fits two entirely different regression lines (two slopes and 2 intercepts).

First line $\quad \beta_{0} \& \beta_{1} \quad \mathrm{E}\left(\mathrm{Y}_{i}\right)=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}$
Second line $\quad \beta_{0}^{\prime} \& \beta_{1}^{\prime} \quad \mathrm{E}\left(\mathrm{Y}_{i}\right)=\left(\beta_{0}+\beta_{1}\right)+\left(\beta_{1}+\beta_{3}\right) \mathrm{X}_{i 1}$


Now there are 2 slopes, so each line has its own slope and intercept. These are two separate lines.

Interpreting the estimated coefficients
When the indicator is 0 , the coefficients $\beta_{0}$ and $\beta_{1}$ represent the slope and intercept of the group which is allocated the " 0 " indication. The model reduces down to a SLR

When the indicator is 1 , the coefficients $\beta_{0}$ and $\beta_{1}$ are recombined with $\beta_{2}$ and $\beta_{3}$ (respectively) to create new slopes and intercepts

$$
\mathbf{Y}_{i}=\left(\beta_{0}+\beta_{2}\right)+\left(\beta_{1}+\beta_{3}\right) \mathbf{X}_{i 1}+\epsilon_{i}
$$

Therefore, $\beta_{2}$ is a value which shows how much GREATER (or less if - ) the intercept for the second group (1) is than the first (0).
A test of this value (aganinst 0 ) is actually a test of the difference in the intercepts.
(ie. if $\beta_{2}=0$ then the intercepts are not different)
Likewise, $\beta_{3}$ is a value which shows how different the slope for the second group (1) is from the first (0). A test of this value is actually a test of the difference in the slopes.

## HANDOUTS

1) Raw data (see coding) and Raw data Plot
2) Overall SLR, see coefficients \& overall fit

Residual plot : not very good
3) Separate Intercepts : improved fit, different coefficients

Residual plot : better, but ...
4) Separate slopes and intercepts : improved fit, different coefficients

Residual plot : pretty good
5) Separate fits : note sameness of reg coeff
note differences in se, and WHAT IS TESTED

## NOTES

1) It can be extended to as many categories as necessary, each getting its its own intercept and/or slope.

The textbook examples are restricted primarily to two categories. However, in practice we can adjust for as many separate slopes and intercepts as desired.
2) A model fitted to indicator variables only, with no quantitative variables, fits an ANOVA model.
3) In using this approach to test for a constant relationship between two populations, we make all of the usual assumptions $\left(\operatorname{NIDrv}\left(0, \sigma^{2}\right)\right.$.

We must also assume that the two populations have the same variance.
Fitting the functions in this fashion produces the same regression coefficients as if the models were fitted separately. However, we have the advantage that all observations from both models contribute to the estimation of the variances.
4) The usual diagnostics apply to these approaches. However, one must have sufficient foresight to include some notation for the indicator variable in residual plots.

Residual plots of diverging lines may appear as nonhomogeneous variance when fitted as an SLR.

## Inferences about regression lines

Conceptually, there are several approaches to testing inferences about the various regression lines fitted. All can be expressed in the form of "Full versus reduced models" and as EXTRA SS

1) Can fit directly as full and reduced models.
2) Can use tests of $b_{i}$ provided by PROC REG for some tests
3) Can use tests of TYPE I SS provided by PROC GLM for most tests, and TYPE III for others.

There are many hypotheses which may be of interest, and which can be tested about the regression lines.

Test of interest;

$$
\begin{aligned}
& \text { where } \quad \mathrm{X}_{0}=1, \\
& \mathrm{X}_{1}=\text { quantitative, } \\
& \mathrm{X}_{2}=\text { indicator(s), } \\
& \mathrm{X}_{3}=\mathrm{X}_{1} * \mathrm{X}_{2} \text { interaction(s) }
\end{aligned}
$$

if there are more than one column for indicator variables, the column should be tested simultaneously (as a group).

Possible series of models in Analysis of Covariance or Multisource Regression

Given $\mathrm{X}_{0}$ has been fitted, Test for a slope $-\mathrm{H}_{0}: \beta_{1}=0$
a) $\operatorname{SSR}\left(\mathrm{X}_{1} \mid \mathrm{X}_{0}\right)$ simple linear regression

Given $\mathrm{X}_{0}$ has been fitted, Test for a separate levels - $\mathrm{H}_{0}: \beta_{2}=0$
b) $\operatorname{SSR}\left(\mathrm{X}_{2} \mid \mathrm{X}_{0}\right)$ ANOVA

Given $X_{0}$ and $X_{1}$ have been fitted, Test for a common intercept - $\mathrm{H}_{0}: \beta_{2}=0$
c) $\operatorname{SSR}\left(X_{2} \mid X_{0}, X_{1}\right)$ this model has a single slope

Given $X_{0}$ and $X_{2}$ have been fitted, Test for a common intercept - $\mathrm{H}_{0}: \beta_{2}=0$
d) $\operatorname{SSR}\left(X_{1} \mid X_{0}, X_{2}\right)$ this model has a single slope, same as above

Given $X_{0}$ and $X_{1}$ have been fitted, Test for common slopes - $\mathrm{H}_{0}: \beta_{3}=0$
e) $\operatorname{SSR}\left(X_{3} \mid X_{0}, X_{1}\right)$ this model has a single intercept

Given $X_{0}$ and $X_{1}$ and $X_{2}$ have been fitted, Test for common slopes - $H_{0}: \beta_{3}=0$ f) $\operatorname{SSR}\left(X_{3} \mid X_{0}, X_{1}, X_{2}\right)$ two separate lines

Given $X_{0}$ and $X_{1}$ and $X_{3}$ have been fitted, Test for common slopes - $H_{0}: \beta_{2}=0$
g) $\operatorname{SSR}\left(\mathrm{X}_{2} \mid \mathrm{X}_{0}, \mathrm{X}_{1}, \mathrm{X}_{3}\right)$ two separate lines, same as above


The Bottom line is SLR, do the slopes come from different sources?
Start with SLR
Test for separate intercepts

Test for separate slopes (given separate intercepts)
Interpret from the bottom up
Analysis of Covariance approach - Bottom line is a designed experiment, do we need to adjust for slopes (a covariable).

Start with ANOVA
Test for a slope
Test for separate slopes
Interpret from the bottom up;
If separate slopes, PUNT
If a covariable is required, include it in the model

Uses of the indicator variable technique

1) Fitting and testing for separate regression functions between groups

> Analysis of Covariance and Multisource regression
2) Fitting a change in slope (and/or level) at some value of $X$.

## Piecewise Linear Regression

3) Adjusting for corrections between groups over time (eg quarters).

## Piecewise Linear Regression

If as some KNOWN point $X_{\Delta}$ we have a change in the slope,
BUT THE LINE IS CONTINUOUS, we can fit a model such that at that point the regression assumes a new slope.

This is fitted as

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{1 i}+\beta_{2}\left(\mathbf{X}_{1 i}-\mathbf{X}_{\Delta}\right) \mathbf{X}_{2 i}+\epsilon_{i}
$$

where

$$
\mathrm{X}_{i 2} \text { is } 0 \text { if } \mathrm{X}_{i 1} \text { is less than } \mathrm{X}_{\Delta} \text {, and } 1 \text { otherwise }
$$

When $X_{i 1}$ is less than $X_{\Delta}$, the model is

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2}\left(\mathbf{X}_{i 1}-\mathbf{X}_{\Delta}\right)^{*} 0+\epsilon_{i}
$$

and when $\mathrm{X}_{i 1}$ is greater than $\mathrm{X}_{\Delta}$,

$$
\begin{aligned}
& \mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2}\left(\mathbf{X}_{i 1}-\mathbf{X}_{\Delta}\right)^{*} 1+\epsilon_{i} \\
& \mathbf{Y}_{i}=\left(\beta_{0}-\beta_{2} \mathbf{X}_{\Delta}\right)+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} \mathbf{X}_{i 1}+\epsilon_{i} \\
& \mathbf{Y}_{i}=\left(\beta_{0}-\beta_{2} \mathbf{X}_{\Delta}\right)+\left(\beta_{1}+\beta_{2}\right) \mathbf{X}_{i 1}+\epsilon_{i}
\end{aligned}
$$

this forces the intercept of the second line to be whatever it must so that the two lines cross at $\mathrm{X}_{i 1}=\mathrm{X}_{\Delta}$


If as some point $X_{\Delta}$ we have a change in the slope, and the IS DISCONTINUOUS, we can fit a model such that at that point the regression assumes a new slope and intercept.

This is fitted as

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\beta_{2}\left(\mathrm{X}_{i 1}-\mathrm{X}_{\Delta}\right) \mathrm{X}_{i 2}+\beta_{3} \mathrm{X}_{i 3}+\epsilon_{i}
$$

eg


Comparison of models : AnaCov and Piecewise. Both have an SLR as the reduced model.
ANACOV first fits a multiple regression with indicator variable ( $\mathrm{X}_{2}$ )

$$
\mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\boldsymbol{\beta}_{2} \mathbf{X}_{i 2}+\epsilon_{i}
$$

When $\mathrm{X}_{i 2}=0$, then

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} * 0+\epsilon_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\epsilon_{i}
$$

When $\mathrm{X}_{i 2}=1$, then

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} * 1+\epsilon_{i}=\left(\beta_{0}+\beta_{2}\right)+\beta_{1} \mathbf{X}_{i 1}+\epsilon_{i}
$$

ANACOV then adds an interaction (of the quantative term and indicator variable)

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} \mathbf{X}_{i 2}+\boldsymbol{\beta}_{3} \mathbf{X}_{i 1} * \mathbf{X}_{i \mathbf{2}}+\epsilon_{i}
$$

When $\mathrm{X}_{i 2}=0$, then

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} * 0+\beta_{3} \mathbf{X}_{i 1} * 0+\epsilon_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\epsilon_{i}
$$

When $\mathrm{X}_{i 2}=1$, then

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} * 1+\beta_{3} \mathbf{X}_{i 1} * 1+\epsilon_{i}=\left(\beta_{0}+\beta_{2}\right)+\left(\beta_{1}+\beta_{3}\right) \mathbf{X}_{i 1}+\epsilon_{i}
$$

Piecewise regression first fits

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\boldsymbol{\beta}_{\mathbf{2}}\left(\mathbf{X}_{\boldsymbol{i} \mathbf{1}}-\mathbf{X}_{\Delta}\right) \mathbf{X}_{i \mathbf{2}}+\epsilon_{i}
$$

Which when $X_{i 1}$ is less than $X_{\Delta}$ reduces to ,

$$
\mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\beta_{2}\left(\mathrm{X}_{i 1}-\mathrm{X}_{\Delta}\right)^{*} 0+\epsilon_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\epsilon_{i}
$$

and when $\mathrm{X}_{i 1}$ is greater or equal to $\mathrm{X}_{\Delta}$ the model is,

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2}\left(\mathbf{X}_{i 1}-\mathbf{X}_{\Delta}\right)^{*} 1+\epsilon_{i}=\left(\beta_{0}-\beta_{2} \mathbf{X}_{\Delta}\right)+\left(\beta_{1}+\beta_{2}\right) \mathbf{X}_{i 1}+\epsilon_{i}
$$

The second step in piecewise regression fits the model

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2}\left(\mathrm{X}_{i 1}-\mathrm{X}_{\Delta}\right) \mathrm{X}_{i 2}+\boldsymbol{\beta}_{3} \mathbf{X}_{i 3}+\epsilon_{i}
$$

Which when $X_{i 1}$ is less than $X_{\Delta}$ and $X_{2}$ is 0 reduces to,

$$
\mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\beta_{2}\left(\mathrm{X}_{i 1}-\mathrm{X}_{\Delta}\right)^{*} 0+\beta_{3} * 0+\epsilon_{i}=\beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\epsilon_{i}
$$

and when $X_{i 1}$ is greater or equal to $X_{\Delta}$ and $X_{2}$ and $X_{3}$ are 1 the model is,

$$
\begin{aligned}
\mathrm{Y}_{i}= & \beta_{0}+\beta_{1} \mathrm{X}_{i 1}+\beta_{2}\left(\mathrm{X}_{i 1}-\mathrm{X}_{\Delta}\right) * 1+\beta_{3} * 1+\epsilon_{i}= \\
& \left(\beta_{0}-\beta_{2} \mathrm{X}_{\Delta}+\beta_{3}\right)+\left(\beta_{1}+\beta_{2}\right) \mathrm{X}_{i 1}+\epsilon_{i}
\end{aligned}
$$

Adjustments in time series, or for a recurring adjustment
Suppose we are regression for a trend over years, and are using quarterly data Frequently there is some recurrent quarterly pattern
eg. in Employment, summer jobs and Christmas jobs cause higher seasonal employment.
In biology, growth also follows seasonal patterns.
Then we may wish to adjust for this recurrent pattern. Create indicator variables
for quarters, and obtain the following variables
$\mathrm{X}_{1}=$ Year
$\mathrm{X}_{2}=1$ for first quarter, 0 otherwise
$\mathrm{X}_{3}=1$ for second quarter, 0 otherwise
$\mathrm{X}_{4}=1$ for third quarter, 0 otherwise

$$
\mathbf{Y}_{i}=\beta_{0}+\beta_{1} \mathbf{X}_{i 1}+\beta_{2} \mathbf{X}_{i 2}+\beta_{3} \mathbf{X}_{i 3}+\beta_{4} \mathbf{X}_{i 4}+\epsilon_{i}
$$



